



Dynamic Communication

Increasing Communication Through Understanding Behaviors

GROUP COACHING OPPORTUNITY FOR FINANCIAL PROFESSIONALS!

The Key to Success: Understanding Yourself

In order to understand your relationships with other people, you must first understand yourself. Achievers throughout history have one thing in common—they know themselves. This means they don't underestimate what they can do, they don't sell themselves short and they know their own limitations. More importantly, by understanding themselves, they are able to develop plans to overcome their shortcomings and take full advantage of their strengths to improve their communication with others.

Group Objectives

To help financial professionals win and achieve a greater degree of success in life and work. This experience will open your eyes to a new way of viewing yourself and others and will allow you to discover how to communicate more effectively based on the DISC behavioral model.

Specifically, this group will help you:

- Understand the benefits of applying a behavioral communication model.
- Understand your own behavioral design.
- Recognize, understand and appreciate others' behavioral designs.
- Adapt your behaviors for enhanced communication, understanding and relationships.
- Identify behavioral styles by observing tone of voice, words, body language and pace.

Group Details

Group size: 4-8 participants

Duration: 3 months, consisting of two 60-minute group sessions per month and one 30-minute private session per month per participant.

Start Date: Monday, September 21, 2009

Registration

Deadline: September 11, 2009

When/Where: Mondays, 2:00 – 3:00PM (Central) via conference bridge line. Private sessions individually scheduled.

Cost*: \$350 per participant + long distance phone charges. Includes DISC assessment, workbook, group & individual coaching. *Total package normally priced at \$700.*

***50% DISCOUNT OFFERED FOR A LIMITED TIME ONLY FOR THIS BETA GROUP!**

Contact Janna Rust today to reserve your spot at 913-219-7844!

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